



ADVENTURE

"The five main systems of the body must be nourished and cleansed with the right nutrients. Healthy balance among the individual elements creates a strong and harmonious whole."

Dr. Tei-Fu Chen Founder & Chairman of the Board

health and energy: Mourish + Cleanse = Balance

We call this The Philosophy of Regeneration® and it's the foundation for the Sunrider formula for optimal

When you nourish (yin) and cleanse (yang) your body with a variety of whole foods, you bring your body's

and Traditional Chinese Medicine with advanced science to provide a new level of nourishment that's as Sunrider® products are made from a vital variety of nutrient-rich whole foods. We blend ancient wisdom

with convenient, on-the-go herbal nutrition products that boost your and your tamily's health, energy, and Thanks for joining us today. I'm excited to share with you how Sunrider can enhance your daily wellness

five systems into balance. A healthy, balanced body is able to sustain, repair, and renew itself.

1. SHARE THE PRODUCT FOCUS

DAILY WELLNESS IS THE ULTIMATE

close to nature as you can get.

overall well-being.





www.sunrider.com

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you 15 questions. Write down your answer to each—always, sometimes, or never—and then we'll score Before I introduce you to our 5 top wellness products, let's assess your Daily Wellness IQ. I'm going to ask

WHAT'S YOUR DAILY WELLNESS IQ?

	ALWAYS (3)	SOMETIMES (1)	NEVER (0)
I avoid smoking cigarettes, pipes, cigars, vaping, and chewing tobacco.			
I avoid alcohol or drink no more than 1 alcoholic drink per day.			
l eat a wide variety of food every day, including fruits and vegetables.			
I take multivitamins or health supplements to fill in my nutritional gaps.			
I avoid caffeinated beverages or supplements that help me stay awake or alert.			
I limit eating processed foods, saturated fats, and simple carbs.			
I drink water or non-sugary beverages throughout the day.			

	ALWAYS (3)	SOMETIMES (1)	NEVER (0)
l exercise 4–5 times a week.			
I maintain a healthy body weight.			
I have good energy throughout the day.			
I sleep well at night and feel rested when I wake up.			
I spend time with friends and doing hobbies that I enjoy.			
I manage my stress well.			
I generally do not feel irritable or anxious.			
I am able to concentrate on my tasks.			

2. SHARE THE TOOLS

SCORING 1–15 = You may want to live a healthy lifestyle, but old habits are dying hard and can have a serious impact on your health. 16–30 = You have some good health habits, but there's room for improvement to get into optimal health mode.

31–44 = You've made great strides in your health, and a few changes can take you to the next level!

Perfect 45 = Congrats! You have great control of your health and your life!

SUNRIDER® www.sunrider.com

your results.



- 5. Key ingredient/benefit to reinforce your results
 - 4. How you felt after using it
- 3. How you felt using it (taste, smell, texture, etc.)
 - 2. How you felt before using it
 - 1. Product name

Use these tips to impress—less is more, so keep it short and smart (2 minutes or less!)

Your product experience speaks volumes to your customers.

TIPS FOR TESTIMONIALS THAT STICK

Mourish + Cleanse = Balance

Remember the Sunrider formula for optimal health and energy:

I'm excited to show you our top 5 products that target Daily Wellness.

The good news is that, no matter your Daily Wellness IQ score, Sunrider® herbal nutrition products are here to help you live a healthier, happier life!

3. SHARE THE PRODUCT STORY

MEET THE DAILY WELLNESS 5

NOURISH	CLEANSE	BALANCE	BALANCE	BALANCE
NUPLUS®	FORTUNE	VITADOPHILUS®	SUNBREEZE®	QUINARY®
Herbal food powder made with whole foods like Chinese yam, fox nut, and lotus root.	DELIGHT® Antioxidant herbal powder beverage.	Proprietary probiotic powder with a prebiotic base.	Balm and oil powered by a blend of essential oils.	Herbal capsule, powder, or liquid ampoule.
Fills in the nutritional gaps of a traditional Western diet.	Helps flush away free radicals with a powerful blend of antioxidants.	Balances the microbiome for improved gut health.*	Soothes sore muscles and joints, improves mood, and refreshes senses.	Complex blend of nearly 50 herbs to bring balance to the body's five major systems.*
SUNRIDER* Nuplus 8 Concentral Herbal Food 10-poccess policies (15-poccess) policies (15-poccess) policies (15-poccess)	SUNRIDER' fortune delight. Conventional boxes 30 masses short place (for the box)	SUNRIDER' vitadophilus' Dans lauter 10 monates manual photosis and late and	SUNRIDER® Sunbreeze BALM Included Blind for Facilitation SWA/Fig.	SUNRIDER' BUNNDER quinary' Qui





- gud Lemon
- 5 Flavors: Original, Peach, Raspberry, Cinnamon,
 - 10/3g, 60/3g, and 10/20g packages
 - chrysanthemum, and Jasmine
 - Notable ingredients: Camellia sinensis,
 - Just 10 calories per serving
- Zero sugar, fat, preservatives, or artificial sweeteners
 - No energy crash
 - Delicious, healthy cellular hydration
 - thanks to our 9-step proprietary process
- 4 times more concentrated than traditional green teas,
 - Cleanses your body with powerful antioxidants

(CLEANSE) Find your beverage bliss

FORTUNE DELIGHT®

Apple Cinnamon, Simply Herbs, and Original

- 6 flavors: Naturally Plain, Mixed Berry, Pina Banana,
 - 10/129 and 60/159 packages
 - Low in calories, fat, and cholesterol
 Enjoy as a beverage, food, or supplement
 - and soy protein
- Notable ingredients: Chinese yam, fox nut, lotus root,
 - Prebiotics and antioxidants
- Micronutrients like amino acids and bioflavonoids
 - Supports optimal health and wellness with:
- Made from whole foods—no chemical isolates, preservatives, or added sweeteners, sugars, and fats
 - Chinese herbs, roots, and plants
 - Goes beyond spinach and kale with nourishing
 - Enhances a traditional Western diet

(**NOURISH)** Fill your nutritional gaps

NUPLUS®

3. SHARE THE PRODUCT STORY





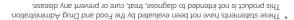
Fill your nutritional gaps



FORTUNE DELIGHT® (CLEANSE)

Find your beverage bliss







your favorite shake or beverage!

- Natural apple flavor is delicious on its own or added to
 - то/зд bаскадея
 - Delicious snack for children and adults
 - Efficient metabolism
 - Clearer skin
 - Healthy immunity
 - Healthy digestion
- Promotes a healthy, balanced microbiome to support:

*boof feegib

absorption by helping your body break down and

Fast-acting acidophilus ensures maximum nutrient

- stomach acids that insulates our proprietary prebiotic from harsh Formulated with a protective apple-pectin coating
- Balances your microbiome and supports gut health*

Increase your gut health and immunity (BALANCE)

®SUJIH9ODATIV

Balm: 1/.92 oz. (large) or 6/.19 oz. (small) Oil: 6/.17 fl. oz. bottles

- Mint Extract
 - Eucalyptus
 - IiO sissaD -
- 100% essential oils (no filler vegetable oil):
 - Concentrated herbal ingredients
- Great for massages and post-workout rubdowns

refreshes senses

- Soothes sore muscles, relieves muscle tension, and
 - Balances your mood with aromatherapy

Soothe, relax, and refresh

(BALANCE)

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3. SHARE THE PRODUCT STORY





Support your gut health and immunity*



SUNBREEZE® (BALANCE)

Soothe, relax, and refresh



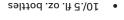


e0/29 powder packages 70/20 bowqer packages

- TOO capsules
- flower, dandelion root, and licorice root
- Notable ingredients: Chinese yam, Chinese white
- proprietary formula 10 kg of raw herbs concentrated to make 1 kg of our
- Complex blend of nearly 50 Chinese herbs—it takes
 - herbal nutrition Cleanse, nourish, and balance with powerful

Balance your body's five major systems* (BALANCE)

®YAANIU



- Proactively promotes optimal health and vitality
- circulatory, digestive, endocrine, and respiratory*
 - Addresses your body's five systems: immune,
 - bestselling super supplement
- Convenient, highly concentrated liquid form of our

mnof biupil ni [®]γηεπίυΩ (BALANCE)

LIQUI-FIVE®

3. SHARE THE PRODUCT STORY





Balance your body's five major systems*





Quinary® in liquid form





"Isn't Fortune Delight® delicious? I love that it provides healthy hydration and antioxidants without the sugar. It's naturally nourishing and just 10 calories a serving. Be sure to circle it on your product sheet so you don't miss ordering this must-have Daily Wellness drink."

dnestions like:

- Share your personal testimonial and engage with
 - to sample
- Have filled pitchers or a beverage dispenser ready

FORTUNE DELIGHT®

"Isn't SunBreeze® refreshing? I love how our ultraconcentrated blend of botanicals and essential oils instantly soothes muscles and supports circulation—all with a boost of aromatherapy!"

questions like:

- Share your personal testimonial and engage with
- Ask guests to rub on their neck and share their experience
 - Apply to your hands and breathe deeply
 - Have product available to sample

SUNBREEZE® OIL

Who wants to try these incredible Daily Wellness products? Seeing is believing! Let's enjoy our bestselling Fortune Delight® and SunBreeze® Oil.

4. DEMO & DELIGHT

4. DEMO & DELIGHT





Soothe, relax, and refresh





Find your beverage bliss





Earnings stated are not necessarily representative or typical of earnings Sunrider Independent Business Owners (IBOs) can or will earn through participation in the Sunrider Infinity Compensation Plan. These statements should not be considered as guarantees or projections of your actual earnings or profits. "Annual Income" of active Sunrider IBOs was calculated by first calculating the average "Monthly Income" IBOs at each rank made only in the months they were active. These one month averages were then annualized by multiplying by twelve months in order to come up with the "Annual income". During 2019, the calculated average amountal income IBOs is 53.430.27. An active an in order to come up with the "Annual income". During 2019, the calculated average annual income IBOs is 53.430.27. An active and reference of the come up with the "Annual income". In a month, Twenty-nine percent of all IBOs, active and inactive, on an average, received a payment. As with any other independent business, success results only from dedicated sales efforts, hard work, diligence, and leadership.

- Shop & Share
- Invite everyone to join you
- Share Preferred Customer & IBO benefits
 - Ask for the sale

Lyanks again for coming—now let's shop!

I invite you to join in our Shop & Share. I'm here to answer any questions, help you order, or get you started on your new Sunrider business.

If you have a place in your home for Sunrider, I encourage you to choose which option works best for you. You may also know others who could benefit from our products and proven business. Please refer them to me, and I'll help them get started on their own Sunrider adventure!

love of our products with your family and friends, and we back your business with training, support, and perks like our Fast Start Program—you can start earining more in your first three months! Imagine what that extra income could mean to your family.*

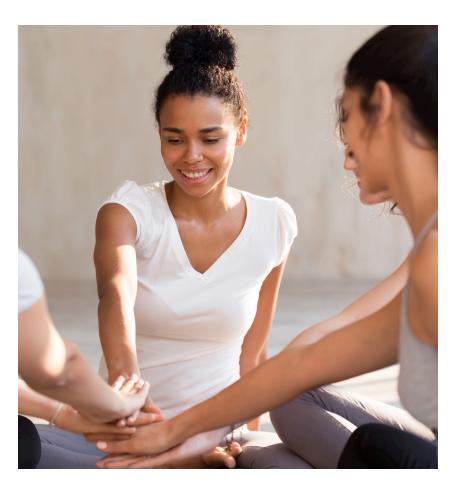
- Join as an **Independent Business Owner** for just \$59 and start your own Sunrider business. We make it easy to earn by simply sharing your
 - Become a Preferred Customer for just \$19.95 and enjoy 5-10% off your Sunrider favorites.
 - Become a Retail Customer and try products like those we featured tonight or one of our product packs and pay our regular retail price.

We have 3 opportunities for you to make your wish list come true:

Sunrider business.

Thank you for joining us! We hope you had fun learning about Sunrider. Are you ready to take your Daily Wellness to the next level? I'm sure you have several products circled on your wish list, and some of you might even be interested in learning more about starting a

2' CLOSE WITH CONFIDENCE



START YOUR ADVENTURE

See how Sunrider helps you achieve the health and well-being you need, the energy and freedom you want, and the peace of mind you deserve.

- **1. IBO:** join the Sunrider family as an Independent Business Owner.
- **2. Preferred Customer:** Enjoy perks like 5–10% off your favorite products.
- **3. Retail Customer:** Try one of our bestsellers like our Top Loved Product Pack!

Let's take your daily wellness to the next level!

